

Presenting to: Bay Valley Connect
September 8, 2021

Presented by: MODERN  TIMES, INC.

DIVERSITY PROGRAM SUPPORT SERVICES

Support Services for XBE Programs & Outreach



Presentation Agenda

- 01 Introduction & About Us
- 02 Project Team & Experience
- 03 XBE Program Support Services
- 04 Additional Services
- 05 Q & A

Meet Our Team

Key Members

Diversity Program Support Services



JOE HERNANDEZ
PRESIDENT



ALISON FELDMAN
VICE PRESIDENT OF
OPERATIONS



MARTHA VALENZUELA
NATIONAL DIRECTOR OF
BUSINESS DEVELOPMENT



DANIELLE LEW
MARKETING DIRECTOR



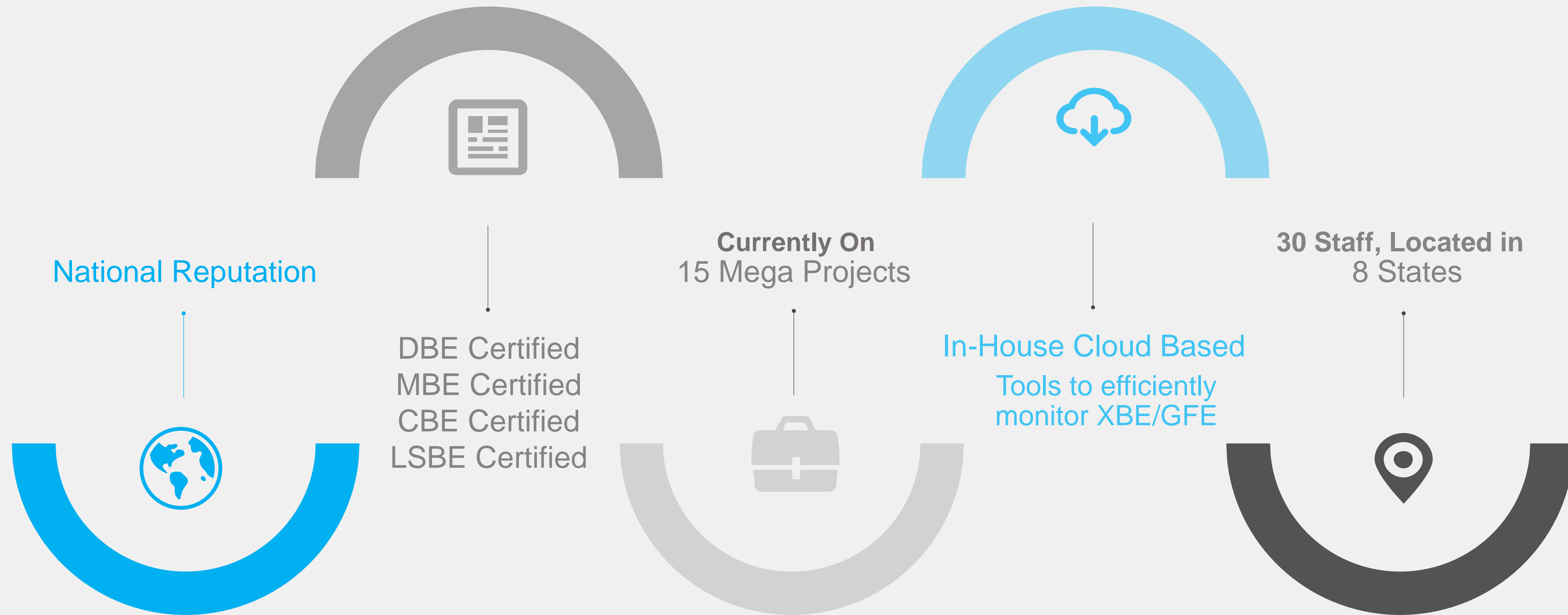
STEVE DAVIDSON
SYSTEMS
ADMINISTRATOR



CORY RAYMOND
PROGRAM MANAGER &
BUSINESS DEVELOPMENT

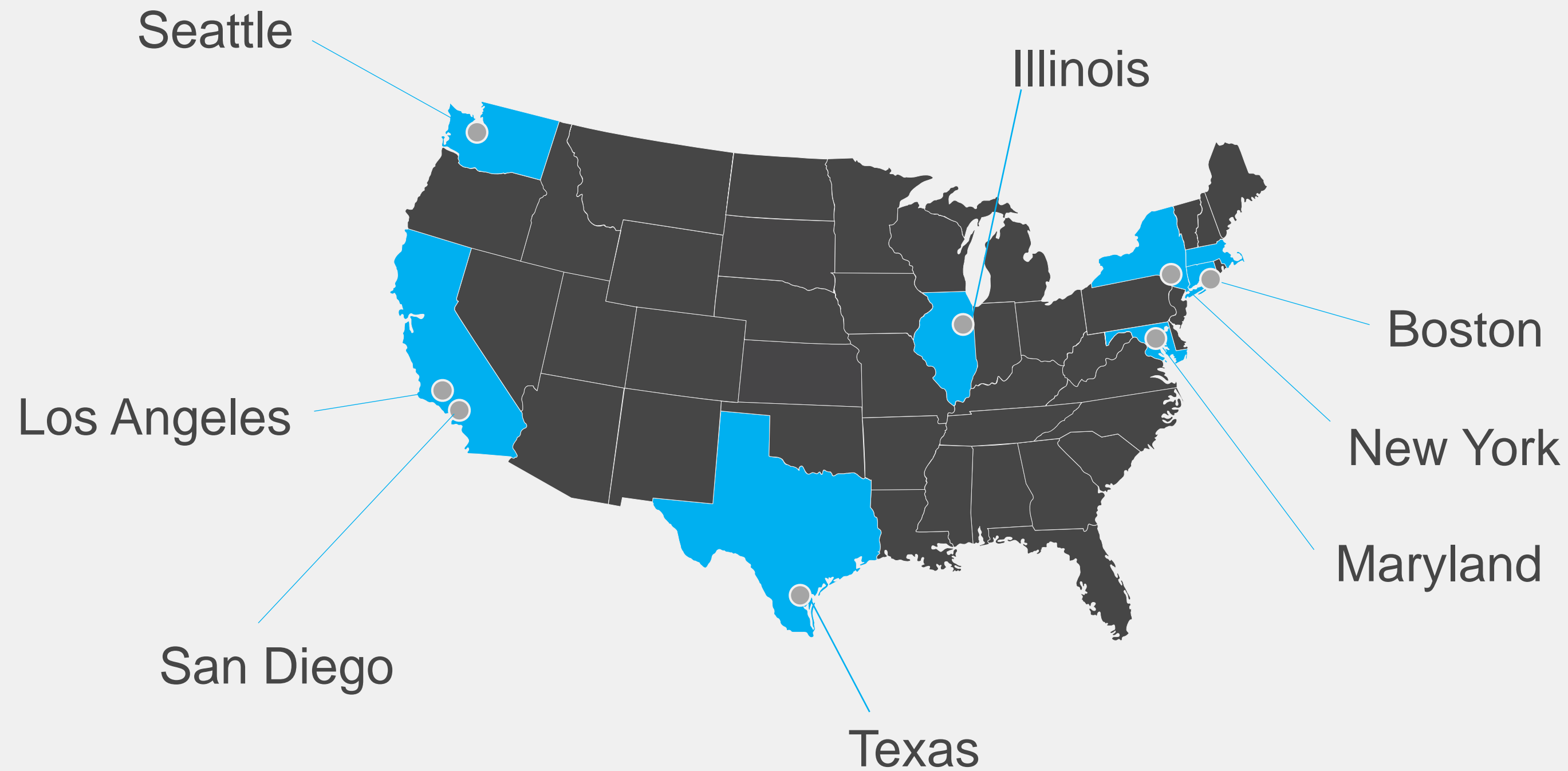
About Us

Diversity Program Support Services



Key Locations & Services

Diversity Program Support Services



Certified Business Programs
Including D / S / DV / M / W /
LSBE / LGBTQ / SDVOB



Construction Relations
& Community Outreach



Workforce Programs
CBA / EEO / PLA / Labor Compliance,
Jobs Developer Services & Coordinator



Management System
Customized Cloud Based Solutions



Project Experience

PROJECT NAME	LOCATION	PRE-PROPOSAL SERVICES	XBE PROGRAMS	COMMUNITY & PUBLIC OUTREACH	LABOR COMPLIANCE/WORKFORCE
6 th Street Viaduct Replacement	CA		✓	✓	✓
Division 20 Portal Widening & Turnback Facility	CA		✓	✓	
LAX Automated People Mover	CA	✓	✓		
Mid-Coast Corridor Transit Project	CA		✓		
Purple Line Extension Phase 2	CA		✓	✓	✓
Purple Line Extension Phase 3 - Stations	CA		✓	✓	✓
Purple Line Extension Phase 3 - Tunnels	CA		✓	✓	✓
Schindler Elevator Corporation	CA				✓
California High Speed Rail - Track & System	CA	✓	✓	✓	
New NY Bridge	NY		✓		
Purple Line Light Rail Project	MD	✓	✓	✓	
Green Line Extension, Boston	MA		✓		
LA Sky Rail Express - Proposed Montrail	CA	✓	✓		

MTI Management Systems:

- Workforce Development / Compliance
- XBE Compliance
- Contracts Management
- Trucking 1-to-1
- Flagging Coordination
- Construction Relations
- Vendor Database
- Survey Tool



Key Features of Our Tools



Cloud Based

Customizable
Compliance System



Security

Enterprise Grade



Reporting

Customizable Reports
Real Time Tracking of
Data
Dashboard & Interactive



Collaboration

Between Team,
Clients
and Stakeholder



Available On

Desktop, Tablet
and Mobile

MTI Management System Advantages

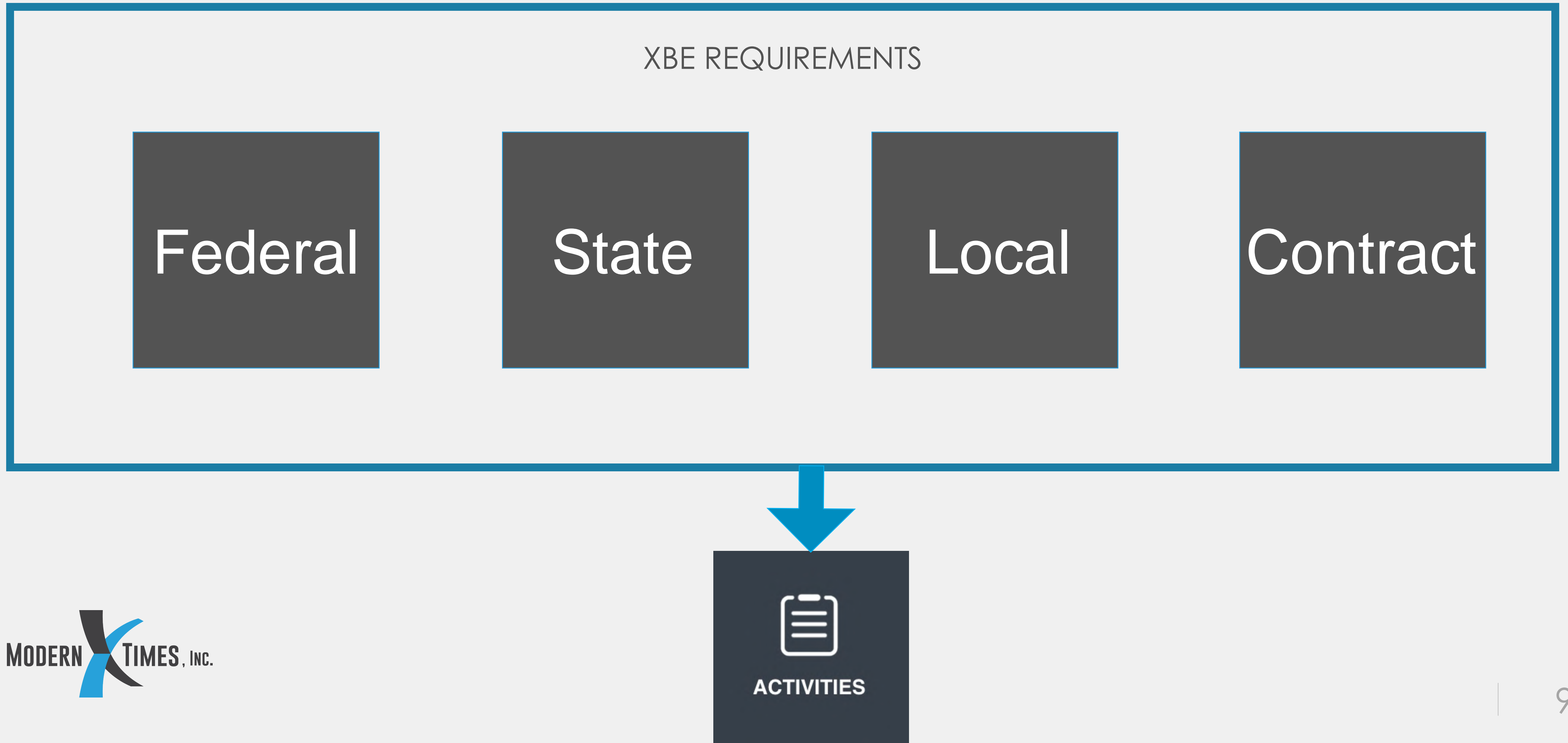
Diversity Program Support Services



- Compliance system flexibility
- Tailored reporting
- Customizable for each project
- On-going product development & enhancements
- Ability to integrate with outside systems
- Proven client solution success

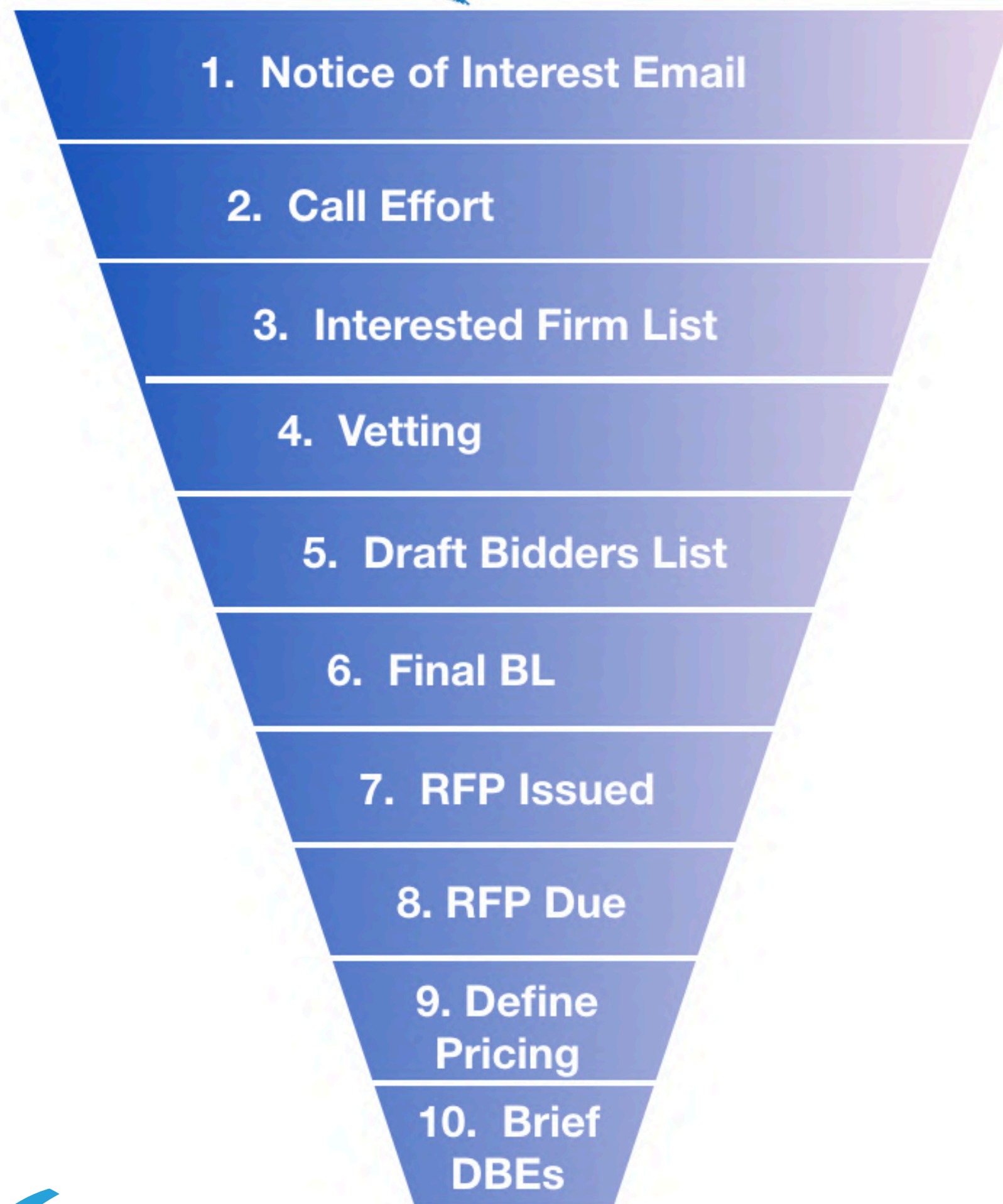
XBE Program: Good Faith Efforts

Our Approach



XBE Program: Good Faith Efforts

Contract Specific & On-Going

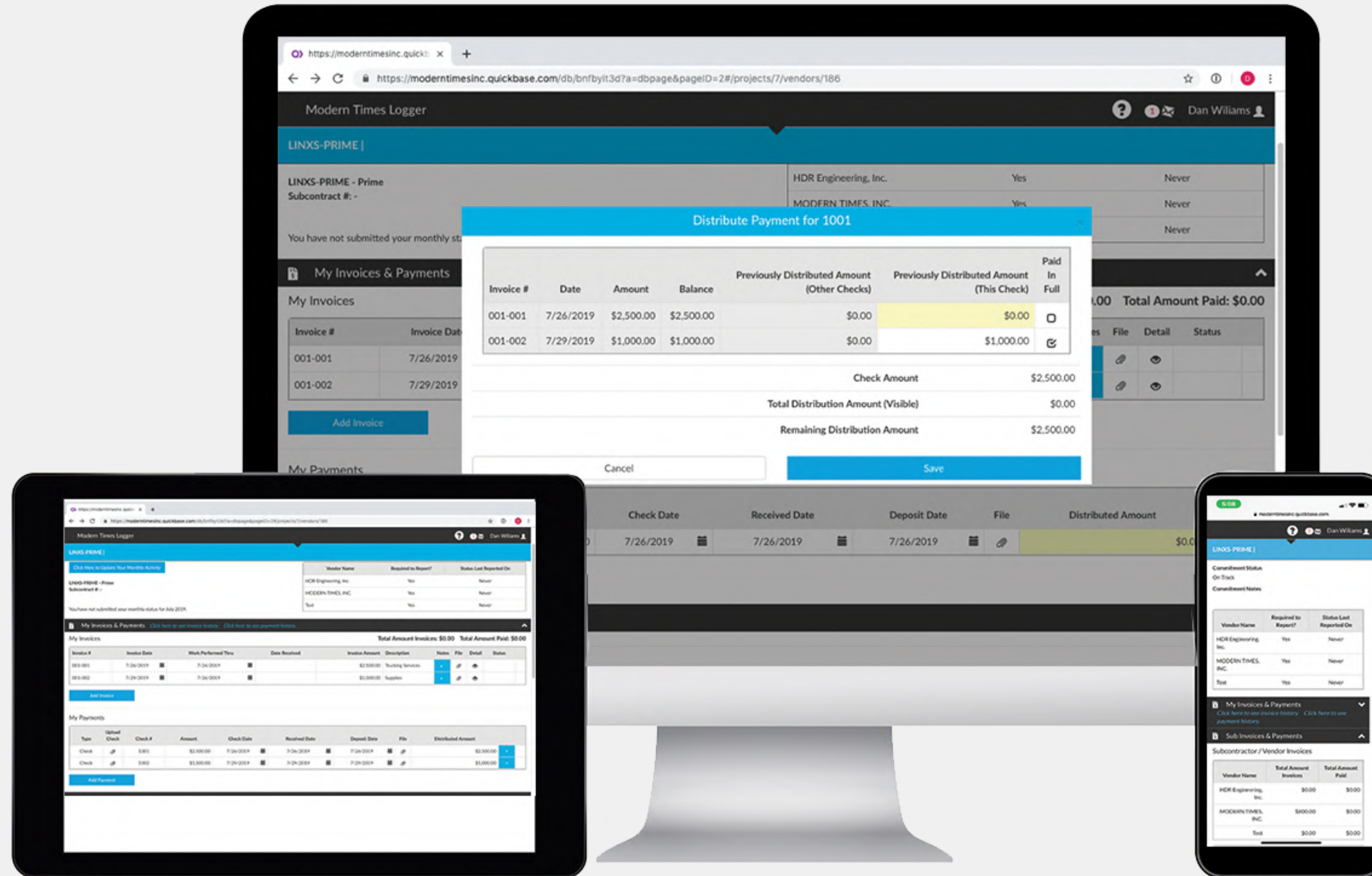


**Complete GFE
Documentation**

On-Going GFE	
1	Hosted Outreach Meetings
2	Vendor Database
3	Advertising Opportunities
4	Newsletters
5	Email Notice of Interest
6	Website
7	Attendance at Outreach Meetings
8	One on One Meetings with DBEs
9	Encourage and Assist in Certification
10	Utilize Services of 3rd Party Orgs
11	Financial and or Bonding Assistance
12	Certified Program Consultants
13	Additional Support Services

XBE Program: Good Faith Efforts Documented in MTI Management System

Diversity Program Support Services



XBE Program: Good Faith Efforts Reporting



Progress Reports on XBE Program and On-Going GFE / Contract Compliance System Reporting

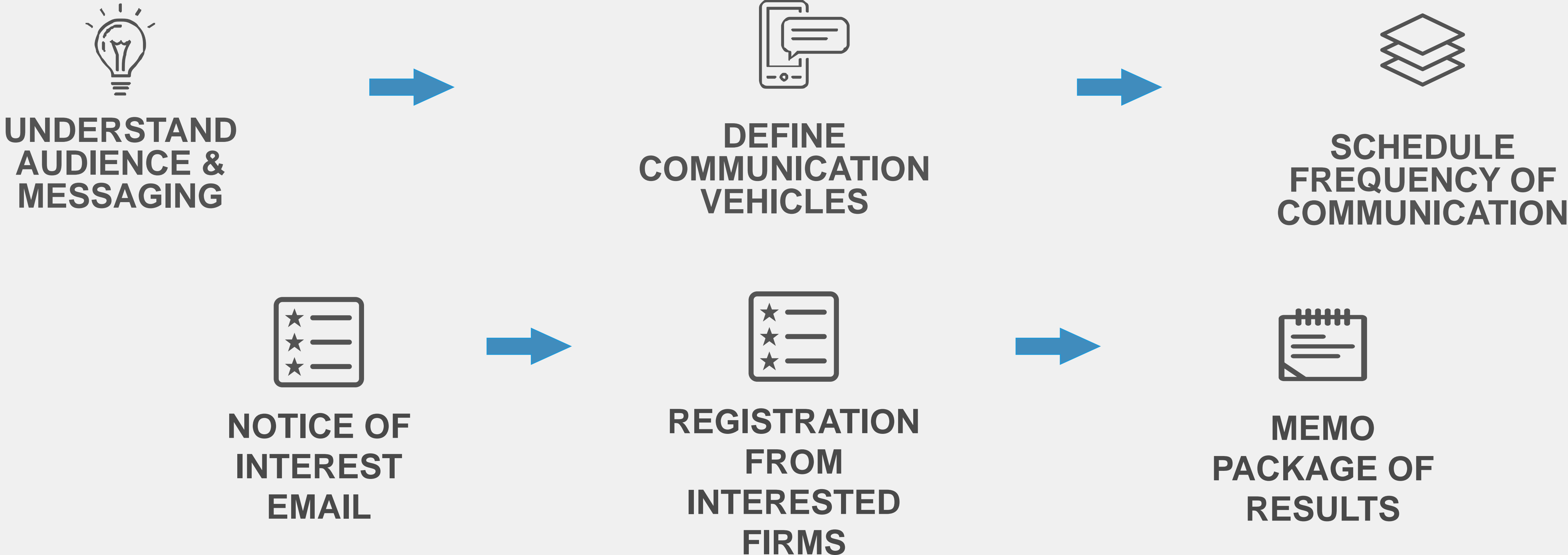


Monthly & Quarterly Narratives of XBE Program Reports Inclusive of Supporting Documentation



Real-Time Statistics

Outreach Campaign Process



XBE Program: Outreach Events Coordination



Hosted Events

- In-person Events
- Virtual Events



Coordinate All Aspects of Outreach Event

- Communication vehicles
- RSVP Management
- Presentation Coordination / Dry-run




Attendance at Community Events



Email Notifications




All efforts will be documented in MTI's Management System

Mark your calendars and attend the next


Construction & Workforce Development Fair

Network and talk with companies and employers about subcontracting and employment opportunities with a project that's on the move!



When: Thursday, March 22
1:00 PM - 4:00 PM

Where: THE HOTEL at the
University of Maryland
7777 Baltimore Avenue
College Park, MD 20740



For additional information and registration, please visit:
<https://www.eventbrite.com/e/purple-line-construction-workforce-development-fair-tickets-43259633729>

For any questions regarding the event, please email us at dbeprogram@pltcllc.com

XBE Program: Outreach Events

Data Collection & Reporting

402 Attendees Related Event is '176'

<input type="checkbox"/>	Company - Subcontractor	Contact Name	Company - DBE?	RSVP	Attended	Company - SBE
<input type="checkbox"/>	PRO GROUP COMPANY	Blanca Abilez		✓	✓	
<input type="checkbox"/>	Mobile Relay Associates dba RAYCOM	Mark Abrams		✓		✓
<input type="checkbox"/>	SDE	Annie Aguilar		✓	✓	
<input type="checkbox"/>	NONPAREIL VENTURES LLC DBA GREEN SIGNZ & CO	Sean Ahmed	✓	✓		✓
<input type="checkbox"/>	DC DESIGN BUILT	DORA AKKAN		✓	✓	
<input type="checkbox"/>	LA STEEL SERVICES	LEE ALBRIGHT	✓	✓	✓	✓
<input type="checkbox"/>	MORGNER CONSTRUCTION MANAGEMENT	Eric Algrin	✓	✓	✓	✓
<input type="checkbox"/>	MARCON ENGINEERING INC	CARSON ALLEN		✓	✓	
<input type="checkbox"/>	ALVAREZ QUALITY CONSTRUCTION INC	Jose Alvarez	✓	✓		✓
<input type="checkbox"/>	The Climate Controllers	Mark Alvord		✓	✓	✓
<input type="checkbox"/>	KAD Group Inc. dba A&R Electric	Carlos Ayala		✓	✓	
<input type="checkbox"/>	SILVA GENERAL CONSTRUCTION INC dba SILVA SUPPLY	Gary Ayala	✓	✓		✓
<input type="checkbox"/>	PRO CAST PRODUCTS	Bonnie Baer		✓	✓	
<input type="checkbox"/>	GEPPermit	Shannon Baer		✓	✓	
<input type="checkbox"/>	Advanced Industrial Solutions, Inc.	Mark Bagby		✓	✓	

Notice of Interest Examples

Notice of Interest
JACOB K. JAVITS CONVENTION CENTER EXPANSION PROJECT



ABOUT THE JACOB K. JAVITS CENTER | [CONTACT US](#)

RESPONSE DUE BY 12PM ET MONDAY, FEBRUARY 4, 2019

ATTENTION NYS CERTIFIED MWBEs & SDVOBs:
 Lendlease Turner Joint Venture (LLTJV) seeks qualified firms for the following work package:

- RFP #055: Signage
 - Furnish and install electronic signage, dimensional logos, plaques and bathroom signage.

If your firm provides any of these services and would like to be considered, please follow the steps below to submit your notice of interest.

STEP 1: Get or Update Your MWBE & SDVOB Certification


MWBE CERTIFICATION
 Click Here To Get Certified

SDVOB CERTIFICATION
 Click Here To Get Certified

OCTOBER 17, 2018

GREEN LINE EXTENSION PROJECT

NOTICE OF INTEREST



[ABOUT GLXC](#) | [PROJECT INFO](#)

RESPONSE DUE BY 12 PM ET, OCTOBER 23, 2018

ATTENTION MASSACHUSETTS CERTIFIED DBEs:

Green Line Extension Constructors (GLXC) seeks qualified firms for the following work package(s) for the Green Line Extension Project:

- Subcontractor for **furnish and install of steel for bridge and viaduct**

If your firm provides any of these service(s) and would like to be considered, please submit your Notice of Interest (NOI) by the due date noted above by clicking here:

TO SUBMIT YOUR NOTICE OF INTEREST
 Click Here

Once your NOI is submitted, you will receive an email confirmation.

Joe Hernandez, GLXC DBE Program Manager, will follow up with interested firms on next steps to get involved. You can email him at joe.hernandez@glxconstruct.com with any questions.

Thank you for your interest,
 GLXC

FLUOR | FLATIRON
 A JOINT VENTURE

FEDERAL WAY LINK EXTENSION
 A Light Rail Project

NOTICE OF INTEREST

Fluor | Flatiron JV is seeking suppliers/subcontractors, including SBE/DBE firms, interested in joining our team to pursue the the **Federal Way Link Extension** Design-Build project. Fluor | Flatiron JV is specifically seeking firms that perform the following scopes:

- Elastomeric Bearing Pads
- Expansion Joints
- MSE Wall Panels
- Water Pipe Abatement
- Bridge Fire Protection
- Clearing and Grubbing
- Pot Holing Sub
- Quality Control

If your firm provides any of these and would like to be considered, please submit your Notice of Interest (NOI) by **5PM PST, FEBRUARY 6, 2019**.

SUBMIT YOUR NOTICE OF INTEREST

Our DBE Manager will be following up with interested firms on next steps to get involved. You can email us at info@moderntimesinc.com with any further questions.

Thank you for your interest,
 Fluor | Flatiron JV

Copyright (C) Fluor | Flatiron JV 2019. All rights reserved.

Memo Documenting Results



Via e-mail: Monday, January 28, 2019

MEMORANDUM:

To: Igor Bentsar, Lendlease-Turner JV (LLTJV)
 From: Gina Paulino, Modern Times, Inc. (MTI)
 Cc: Brouck Amerga (LLTJV), Joe Hernandez (MTI), Danielle Lew (MTI)

RE: Javits Convention Center Expansion Project - Bidders List Development RFP #054 – Carting & Cleanup: MWBE-SDVOB Firms

Modern Times, Inc. (MTI) has completed the MWBE-SDVOB Good Faith Efforts (GFE) for the subject RFP and has identified seven (7) firms for LLTJV's consideration as sub-tier bidders, all of whom are currently MWBE-SDVOB certified.

The GFE activity consisted of the following:

- Notice of Interest (NOI) Email sent on January 18, 2019 to all New York State certified MWBE-SDVOBs (about 8,000 certified firms in total) and other LLTJV registered firms.
- 150 certified MWBE-SDVOB firms were contacted that, based on information contained in the NYS MWBE-SDVOB directories, perform the scopes of work needed for the subject RFP. The calls, including follow-up calls, were performed during the following timeframe: January 18, 2019 – January 25, 2019.
 - The search criteria to identify 150 firms for the call effort include the following NAICS and keywords: "cleaning service", NAICS 236210 OR 562111 OR 562910 OR 561720.

From the above effort, MTI identified twenty-three (23) interested firms for the subject RFP. MTI performed follow up calls to each interested firm to assess capacity and ability to support the scopes of work for the subject RFP and, based on these calls, has identified the following:

Certification Type	Prime Bidder Candidate	Lower Tier Candidate	Does not Perform Scope
SDVOB	3	0	*
MBE	3	0	*
WBE	1	1	*
Total of 23 individual firms	7	1	15

A list detailing the interested firms are attached to this memorandum.



1/28/2019 MTI- Projects - RFP 054 Carting & Cleaning List
 MTI- Projects : Interested/ Not Interested Firms Firms | RFP 054 Carting & Cleaning List JAN-28-2019 3:03 PM

RFP054 Carting & Cleaning List

Vendor Name	Bid Category	Primary Contact Email	Primary Contact Name	Vendor Certifications	Vendor Contact	Primary Phone	Interested	Add to Bidders List?	Bidders List Success/ Reject Reason
Prime (7 Interested/ not interested firms)									
American Maintenance & Janitorial Svcs & Supplies	Prime	americanmaint@optonline.net	Oscar Ortiz	MBE	Jessica S	(718) 409-0021	✓	Yes	This firm is a good fit as a prime. This firm is NON-UNION but could potentially fall under the carve out. The firm has a business size of \$1-5M. The firm has extensive experience working with NY City and State Government Agencies in providing construction clean-up. -GP
Busy Bee Cleaning Service Corp.	Prime	busybee@bbcleaningservice.com	Fatima Wisniewski	WBE	Chief Estimator	(212) 921-2364	✓	Yes	This firm is a good fit as a prime. This firm is NON-UNION but could potentially fall under the carve out. The firm has a business size of \$1-5M and is capable of performing the full scope of work. -GP
NV Maintenance Services, LLC	Prime	vnoce@nvmaintenanceservices.com	Victor Noce	SDVOB	Victor Noce	(631) 804-7399	✓	Yes	Called 631-650-5970 to confirm if the business is union or not. Lynn, the receptionist, confirmed that this is a union firm associated with 947 The Health and Welfare Fund and 947 USWUJAT. The business size is \$1-5M and specializes in cleaning services, janitorial services, construction site cleanup, maintenance. -GP
Veteran Lawn Care Services, LLC DBA Industry Standard	Prime	chris@oneindustrystandard.com	Christopher Dambach	SDVOB	Christopher Dambach	(315) 436-8654	✓	Yes	This firm is a good fit as a prime. The firm is non-union but could potentially fall under the carve out provision. I spoke with Kristen Administrator, who confirmed that the firm is able to mobilize in NYC despite their home office being in North Syracuse. The business size is \$1-5M and the firm is certified to perform the full scope of work. -GP
Regimental Contracting LLC	Prime	regimentalcontracting@gmail.com	Douglas Perinchief	SDVOB	Douglas Perinchief	(516) 279-4520	✓	Yes	Spoke with Veronica, the receptionist, who confirmed this firm utilizes Local 138 union. Veronica said they engage with different unions, depending on the contracting terms. When the firm responded to the NOI, Doug Perinchief said they engage with Locals 1010, 66, 139, 780. The firm has a business size of \$1-5M. -GP
JEG, INC	Prime	jorgegoni@jeginc.org	Jorge Goni	DBE MBE	Jorge Goni	(201) 567-6391	✓	Yes	This firm is a good fit as a prime. This firm is NON-UNION but could potentially fall under the carve out. The business size is \$1-5M and the firm is certified to perform the full scope of work. -GP

https://moderntimesinc.quickbase.com/db/bmzbn9dfn?a=q&qid=1000037&dlta=pr%7E#12.102.57.36.97.75.15.58.30.31.%7E&ridlist=9965 1/3

Community & Public Outreach Construction Notices

MTI works closely within the communities around project sites by:


- Collecting data and contact information
- Providing a point of contact for construction concerns/project questions
- Notifying project neighbors of upcoming construction
- Partnering with local community organizations

MTI creates collateral materials which are utilized for:

- Outreach Events
- Provided to workforce partners & community partners
- Email notices to project neighbors




[Click Here to View in Browser](#)



CITY OF LOS ANGELES
SIXTH STREET VIADUCT REPLACEMENT PROJECT

SKANSKA STACY AND WITBECK
CONSTRUCTION NOTICE
August 12, 2020


CONSTRUCTION NOTICE

MISSION ROAD CLOSURE FOR CONCRETE PLACEMENT

As part of the City of Los Angeles Bureau of Engineering's Sixth Street Viaduct Replacement Project, Mission Road will be closed to through traffic for concrete placement on Jumpspan 7.

WHAT: Closure of Mission Road for Concrete Placement on Jumpspan 7
WHEN: August 14, 2020 (Friday only)
WORK HOURS: 3:00 AM start - 3:00 PM end
WHERE: Mission Road between 6th Street and Jesse Street

TRAFFIC IMPACTS:

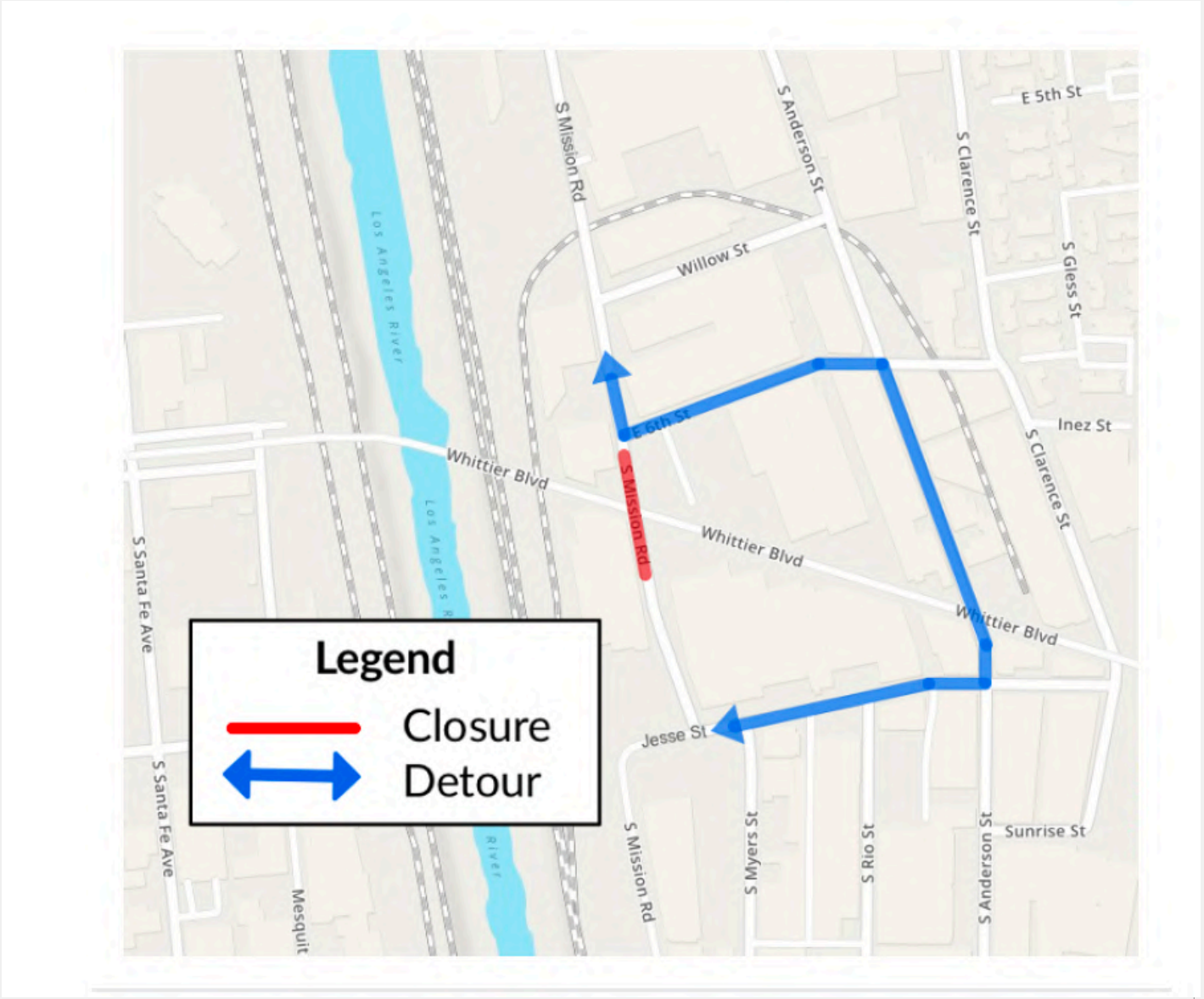
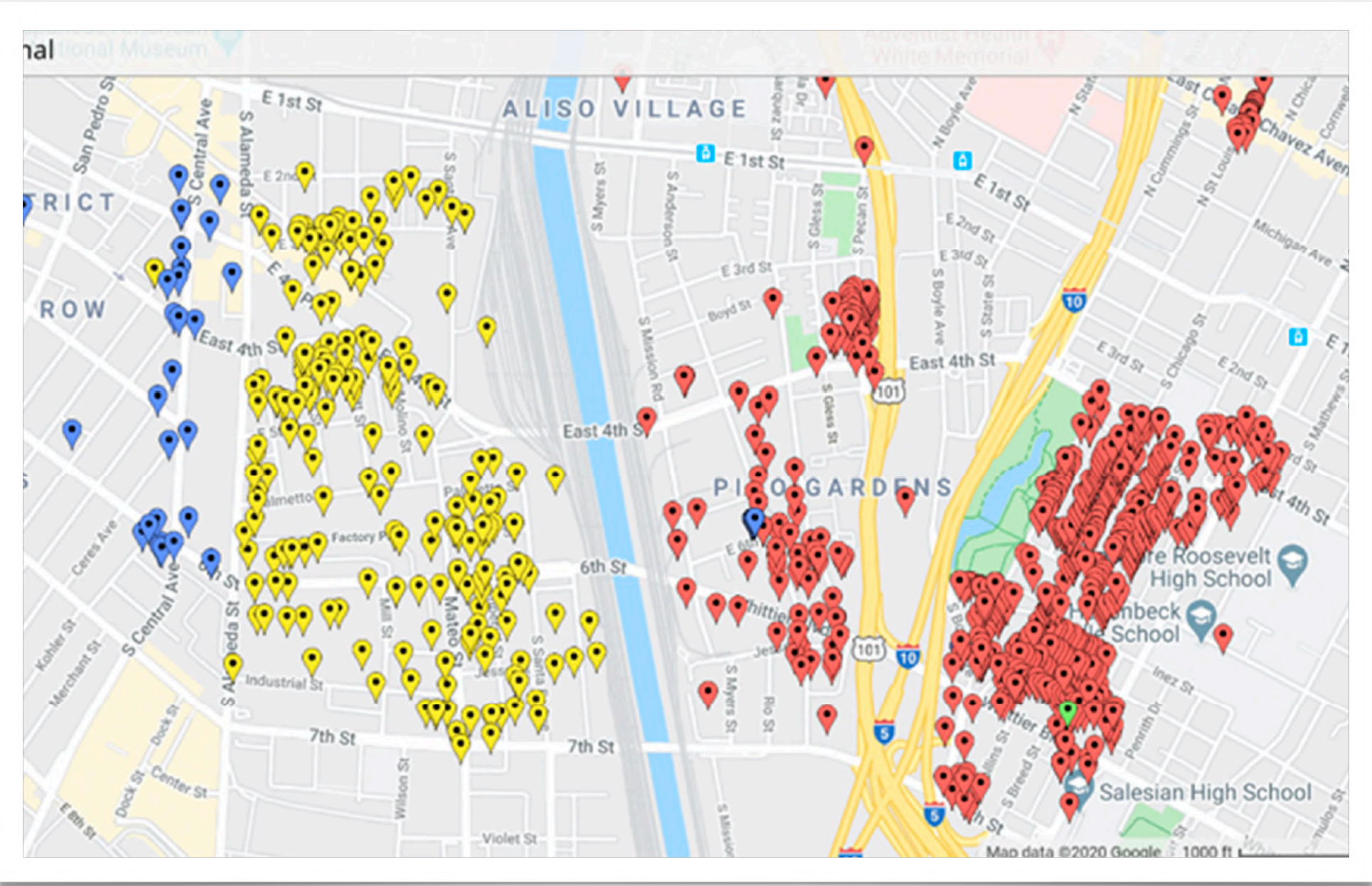
- Local Access Maintained at All Times
- South Traffic Detoured East on 6th Street to Anderson Street
- North Traffic Detoured East on Jesse Street to Anderson Street

WORK:

- Concrete Placement on Jumpspan 7

ADVISORIES:

- Directional signage will be used to safely direct vehicles and pedestrians around the construction zone.
- Please obey all posted construction signs and do not enter the construction work zone.



Construction Relations Collateral Materials



PURPLE LINE TRANSIT CONSTRUCTORS DBE MONTHLY NEWSLETTER JUNE 2020

COVID-19 RESOURCES SURVEY

Purple Line Transit Constructors (PLTC) recognizes the potential hardships that may be experienced by Disadvantaged Business Enterprise (DBE) firms due to the ongoing COVID-19 pandemic. During this time, we have tried to share as many [financial relief programs](#) and [other resources](#) with you as possible.

If you have a moment, please click the button below to take a brief survey about which programs and resources have been helpful, so that we can do a better job sharing information in the future. **We will not be collecting any contact information, so your participation is completely anonymous.**

Thank you so much for your time!

[TAKE SURVEY](#)

CONTRACTOR SPOTLIGHT

GREEN FOREVER

Nikita Floyd grew up in the lawn care business. Starting at age 12, he worked for his father in downtown Washington, D.C., then ventured out on his own when he was only 19 years old. With little more than a Hechinger lawn mower and a K-mart weed trimmer, Nikita put up flyers, got referrals and as one referral led to another, he soon found he had laid the groundwork for his own company: [Green Forever](#).

The company has grown steadily since then and he now has 40 employees. Nikita told us

HOW TO GET INVOLVED

PLTC sends Notices of Interest (NOIs) to ALL MDOT DBE Certified firms for each contract opportunity available on the Project.

Please visit our website at www.purplelinetransitpartners.com to learn more about our procurement process.

COMING UP NEXT

UPCOMING EVENTS

Please note that many events were cancelled because of the current COVID-19 pandemic and are being rescheduled as virtual meetings or postponed to later dates. We will update the latest information as it becomes available.

- **Date TBD:** Mentoring Series Workshop - Procurement & Contracts
- **Sept. 25:** Spring Breakfast Meeting & Business Showcase Expo
 - Presented by Md. Washington Minority Companies Association (MWMCA)
 - Rescheduled from original May date
 - [Click here](#) for more information

UPCOMING PROCUREMENTS

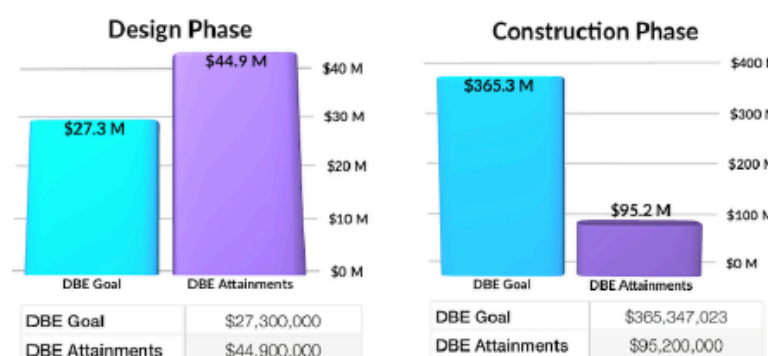
- **Hardscapes**
- **Landscaping** (Project-Wide)
- **Signs / Traffic Signs**
- **Utilities** (US05 NW Branch Bridge Water Lines)

If you would like more information about the procurements listed above, please contact dbeprogram@pltdc.com, and make sure that your firm is registered as a Project vendor by [clicking here](#).

PROJECT OVERVIEW

The Purple Line is a 16-mile light rail line that will extend from Bethesda in Montgomery County to New Carrollton in Prince George's County. It will provide a direct connection to the Metrorail Red, Green and Orange lines, as well as MARC, Amtrak, and local bus services. The Purple Line will operate its light rail vehicles mainly in dedicated or exclusive lanes, allowing for fast, reliable transit operations. Most of the alignment will be at the road way level, though short segments will be elevated or underground. Twenty-one stations are planned along the route, creating new connections between communities and neighborhoods.

DBE PARTICIPATION (THROUGH 4/30/20)



RECENT CONTRACT AWARDS

- **3C Drilling LLC** (Non-DBE) - Drilling Shafts (Wall 7-198)
- **Barr Engineering Co.** (Non-DBE) - Maryland Department of the Environment (MDE) Design Services
- **Impact Solutions** (DBE) - Safety Consultant
- **J Fletcher Creamer & Son** (Non-DBE) - U402 Water and Sewer
- **Soltex Inc.** (Non-DBE) - MDE Design Services

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Please visit our website at www.purplelinetransitpartners.com to learn more about our procurement process.

Jobs Coordinator

MODERN X TIMES, Inc.

FELIPE SANCHEZ
(213) 810-6108
Felipe@moderntimesinc.com

VERONICA DIAZ
(213) 810-6100
Veronica@moderntimesinc.com

Contact us! If you are interested in a career in construction, have construction experience, are looking for pre-apprenticeship training or would like more information about joining a trades union.

INQUIRE TODAY!

Tutor Perini
a joint venture

has been awarded a contract to design and build the Purple Line Extension Project Section 2 (Contract C1120).

Work includes **2.59 miles of heavy rail from La Cienega Ave./Wilshire Blvd. to Avenue of the Stars/Constellation Blvd.**, with two new stations: Beverly Hills and Century City.

The project is scheduled to be completed in 2025.

CONSTRUCTION WORKERS NEEDED
Do you qualify? [LOOK INSIDE](#)

Tutor Perini
a joint venture

Tutor Perini ganó el contrato de diseño y construcción del Purple Line Extension Project Section 2 (Contract C1120). Buscamos trabajadores que nos ayuden a cumplir con las estipulaciones de el acuerdo sobre contratos de la labor de proyectos (PLA).

¿Calificas?

PONTE EN CONTACTO CON NUESTROS COORDINADORES DE EMPLEO:

FELIPE SANCHEZ
(213) 810-6108
Felipe@moderntimesinc.com

VERONICA DIAZ
(213) 810-6100
Veronica@moderntimesinc.com

40%
HORAS ASIGNADAS PARA TRABAJADORES OBJETIVOS DEL AREA

CRITERIOS PARA TRABAJADORES OBJETIVOS LOCALES

RESIDENTES DE LA COMUNIDAD

Se dará preferencia a trabajadores que viven dentro de un radio de 5 millas del sitio de la obra

y también

RESIDENTES DEL AREA

Trabajadores con desventajas económicas y trabajadores que viven en áreas menos favorecidas económicamente dentro de el condado de Los Angeles

20%
HORAS ASIGNADAS PARA APRENDICES

OPORTUNIDADES DE APRENDIZAJE

El PLA proporciona oportunidades a aprendices nuevos para desarrollar carreras en la industria de la construcción

Trabajadores objetivos del área tomaran el 50% de horas trabajadas

10%
HORAS ASIGNADAS PARA TRABAJADORES CON DESVENTAJAS





LOS CRITERIOS PARA TRABAJADORES CON DESVENTAJAS

Debe ser trabajador objetivo que vive en el área y satisfacer por lo menos DOS de los criterios que siguen:

- Ser sin hogar
- Ser padre/madre sin pareja
- Recibir asistencia social
- No tenga su diploma de la preparatoria
- Tener antecedentes penales u otro llo con el sistema penal
- Sufrir del desempleo crónico
- Ser emancipada/o de el sistema de foster care
- Ser veterano de la guerra en Irak/ Afganistán
- Ser aprendize con menos de 15% de las horas de aprendizaje requeridos para graduar

Labor Compliance



-  Track and review certified payroll to ensure Project Labor Agreement (PLA) compliance
-  Cloud-based compliance management system to track all workers and project hours
-  Host ongoing orientation meetings with new firms to clarify compliance needs on the project
-  Provide reporting on worker hiring attainments including referral, placement and retention

Questions & Answers

Thank You

Presented by: MODERN  TIMES, INC.